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#### Author

#### Topic

#### Pa



Posted - 01/03/2008 : 06:05 AM

**darkstar**  
Lead Supplier

14003 Posts

**WE WILL NOW LIVE TRANSFER OUR ARM LEAD AS WELL AS SELL THEM AS USUAL! SPECIALLY DESIGNED FOR THE SINGLE LO & SMALL 20 MINIMUM, \$50 EACH!**

Why we're different:

- no prepays expire beyond recast
- we have margin and index, if you're provider doesn't, t know if you can offer a benefit! The LIBOR is very low rig
- can design within FHA only limits!
- the rest of our normal filters!

LIBOR is almost 2pts lower than a year ago as well...

now: 3.49  
month ago: 4.72  
year ago: 5.39

**Make sure you know the margin and index on the A working or you may not be able to offer much of a l any...**

**\*See other threads for FHA/VA Streamline only live t well as those from our partnership with the non-profit c on the DNC!**

**ARM leads 08 & 09!**

**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**

**Very limited and no prepay issues!...Spanish only also**

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**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/03/2008 : 06:09 AM

Sorry, IN and IL are sold out until further notice, may be a while on those, so

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**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/04/2008 : 4:41 PM

Congrats Sharon!!!!!!

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Mortgage Agent

141 Posts

 Posted - 01/05/2008 : 06:51 AM
 


Stephen,

Thought a quick update was in order. Got a call yesterday from a mailer I sent out in December. This was one that I have never gotten ahold of on the phone. He called and talked with you before the holidays and I am ready to refinance. I will be in your office at 11:00." I never even got his last name. He shows up at 11:00 and behold 765 FICO, 85% LT Appraisal ordered and docs signed. When this one closes it will be 7 out of 7 closed. I changed a few things up on how I send the original letter out and added a monthly follow up letter to everyone including the ones who don't qualify now but will be in the future. I am ready for my next batch.






---

Larry Alexander  
Envision Lending  
[lalexander@envisionlending.com](mailto:lalexander@envisionlending.com)

**darkstar**

Lead Supplier

14003 Posts

 Posted - 01/05/2008 : 12:23 PM
 




quote:

---

*Originally posted by lalexander*

Stephen,

Thought a quick update was in order. Got a call yesterday from a mailer I sent out in December. This was one that I have never gotten ahold of on the phone. He calls and talked with you before the holidays and I am ready to refinance. I will be in your office at 11:00 and behold 765 FICO, 85% LT Appraisal ordered and docs signed. When this one closes it will be **7 out of 72** that I refi. I changed a few things up on how I send the original letter out and added a monthly follow up letter to everyone including the ones who don't qualify now but will in the future. I am ready for my next batch.

---

What more can be said, DANG!!!!!!!!!!!!!!...

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**[jamiesmith80](#)**  
Mortgage Agent

478 Posts

Posted - 01/06/2008 : 08:04 AM    

Hello, I'd be curious to know some conversion rations on these from Stephen that has been buying them.

Also, are you still doing the "pay Per funding" type program that you posted a months back?

**PREMIUM** VIP  
**MEMBER**

**[darkstar](#)**  
Lead Supplier

14003 Posts

Posted - 01/06/2008 : 2:54 PM    

The post right above has conversion rates, and the previous page has a few, 100 of them throughout the thread...No PPF slots available at this time...

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**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/07/2008 : 04:56 AM

Larry, did you get my email!?!??!

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**csmith51**  
Mortgage Agent

291 Posts

Posted - 01/07/2008 : 08:24 AM

Stephen, you have mail.

Chris Smith  
Interactive Financial  
586-552-4008  
[www.interactivefinancialloans.com](http://www.interactivefinancialloans.com)



**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/07/2008 : 2:02 PM

Got it, back at ya!

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**[jvanpetten](#)**  
Mortgage Agent

1718 Posts

Posted - 01/07/2008 : 2:50 PM    

Hi Stephen

Just a quick post to let you know I just got my first call off the last batch of m sent me. AND I just mailed them on Saturday!!

I will keep you posted.

**PREMIUM** **VIP**  
**MEMBER**

**[darkstar](#)**  
Lead Supplier

14003 Posts

Posted - 01/07/2008 : 5:56 PM    

quote:

*Originally posted by Prime Outlet*

Talked to another satisfied customer of Stevens just now. I swear, I think he sprinkle these leads. LOL.

Calls have gone a little like this, "I have one list that I just want to load and burn the have this other list of ARM leads...can you customize the screen to display [This that other] and can you make sure that the dialer dials very slowly on these." I ask, "Did leads from Steven?" and it's, "yeah". Too funny.

Figured it's been long enough and I have not given Steven any props. I talk to a lot of I've never come across one that has anything bad to say about Steven or his leads. in his business.

Two thumbs up.

We are always humbled by everyone's kind words, thank you Pat!...Ok, I'll st dialers, send me the info! 

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**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/07/2008 : 5:58 PM

quote:

*Originally posted by jvanpetten*

Hi Stephen

Just a quick post to let you know I just got my first call off the last batch of mailers t me. AND I just mailed them on Saturday!!

I will keep you posted.

SCHWEET!...Keep on rockin'!

**ARM leads 08 & 09!**

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**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/08/2008 : 09:35 AM

>>>What's really funny is that this 'king of capitalism' is named after (albeit greatest) a Grateful Dead Jam.... a hippie!

If my old Earth First! warriors could see me now, they'd nail me to a tree the spiked one!...

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Lead Supplier

14003 Posts

Posted - 01/08/2008 : 3:49 PM

quote:

*Originally posted by Prime Outlet*

LOL... Don't take it to hard. I used to be rainbow family during my college years. A few friends want nothing to do with me now because I "sold out"...I laugh. I did not sell out, I was "bought in".

quote:

*Originally posted by darkstar*

>>>What's really funny is that this 'king of capitalism' is named after (albeit not the greatest) a Grateful Dead Jam.... a hippie!

If my old Earth First! warriors could see me now, they'd nail me to a tree the next time they spiked one!...

Bought in, I like that!...I used to get my liquid(alcohol of course) from the Rainbows ;-)

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Lead Supplier

14003 Posts

Posted - 01/09/2008 : 5:40 PM

Check out Raymond's Super Bowl thread, good chance for some free leads!

[http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOPIC\\_ID=19](http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOPIC_ID=19)**ARM leads 08 & 09!**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)

Very limited and no prepay issues!...Spanish only also

**6/2 FREE TX LEAD NOW:**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/10/2008 : 08:21 AM

Sorry, nothing free here, just reliability and good service here...

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**[sourav](#)**

Mortgage Agent

114 Posts

Posted - 01/11/2008 : 03:19 AM   

Hi,

I am interested in your leads. Please e-mail me the details with pricing at [sourav.gupta@simarinternational.com](mailto:sourav.gupta@simarinternational.com) and cc to [rick.sourav@gmail.com](mailto:rick.sourav@gmail.com).

I can do loans in 28 states.

Regards,  
Sourav Gupta

Sourav Gupta  
Simar International, Inc.  
[www.simarinternational.com](http://www.simarinternational.com)



**[darkstar](#)**

Lead Supplier

14003 Posts

Posted - 01/11/2008 : 05:46 AM    

quote:

---

*Originally posted by sourav*

Hi,

I am interested in your leads. Please e-mail me the details with pricing at [sourav.gupta@simarinternational.com](mailto:sourav.gupta@simarinternational.com) and cc to [rick.sourav@gmail.com](mailto:rick.sourav@gmail.com).

I can do loans in 28 states.

Regards,  
Sourav Gupta

You have mail!...

**ARM [leads](#) 08 & 09!**

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**[FLProcessor](#)**

Processor

224 Posts

Posted - 01/11/2008 : 3:16 PM 

Darkstar, I'm interested in pricing for FL ARM Resets; however, we're buying I'd just like to determine the value of yours versus what we're buying and wh save money going with you, or receive better data.

Presently we have a pre-screen overlay and we eliminate all records with a re

transaction within 12 months. If your data has additional improvements, please what those are, so I can weigh-in on the differences. Write mortgagesupport longhand for anti-spam purposes).

Thank you in advance, -Tiff

**jbrinson**  
Processor

565 Posts

Posted - 01/11/2008 : 4:36 PM   

Hi Stephen!

I can do all 50 States, but I am in MN locally. I have contacted you before by my company to invest. Me and another loan officer are teaming up and possibly purchasing on our own with the phone numbers. Do you have MN? How many we try to test first? What other states are good?

Thanks in advance.

Jennifer Brinson  
Mortgage Banker

**PREMIUM** **VIP**  
**MEMBER**

**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/11/2008 : 4:49 PM    



Tiffany, shoot me an email, you don't have an email on your profile...

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**PREMIUM** **VIP**  
**MEMBER**

**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/12/2008 : 12:55 AM    

**12 days into the month,  
how's YOUR pipeline lookin**

---

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**[jbrinson](#)**

Processor

565 Posts

Posted - 01/12/2008 : 05:25 AM   

Stephen,

please email me on my questions...either of these...

[jen.brinson@fa-bank.net](mailto:jen.brinson@fa-bank.net)  
[jenniferbrinson@thepremiernet.com](mailto:jenniferbrinson@thepremiernet.com)  
[jbhawkeyes@charter.net](mailto:jbhawkeyes@charter.net)

Jennifer Brinson  
Mortgage Banker



**[darkstar](#)**

Lead Supplier

14003 Posts

Posted - 01/12/2008 : 06:10 AM    

Resent, let me know if you got it!

---

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**[frankdoesloans](#)**

Wholesale Lender

1205 Posts

Posted - 01/13/2008 : 01:28 AM   

Stephen, can you tell me if you have any [leads](#) available for the states that I (under my signature) I'm ready to go.

quote:

---

*Originally posted by darkstar*

Resent, let me know if you got it!

---

---

Frank Mejia  
Loan Officer  
Cel. 909-282-5892  
949-450-1800 ext. 1276  
[fmejia@trustone.com](mailto:fmejia@trustone.com)  
I can also do HARD MONEY with Unifund Financial Group  
Closed Ended First  
Heloc First or Second  
We can lend on SFR,PUD,CONDO,MULTIUNITS  
NOO,STATED INCOME,NOD & NTS,CROSS COLLATERALS OK

We can lend in CA,OR,CO,WA,ID,UT



**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/13/2008 : 05:03 AM

Hello, Frank, you have mail!

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**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/14/2008 : 12:17 PM

Welcome aboard Brett!

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**keckpas**

Mortgage Agent

1159 Posts

Posted - 01/14/2008 : 4:44 PM

Stephen,

Do you have any for Delaware? If not, maybe PA? I haven't taken the time to pages and posts so when you email me, can you give me the cliffnotes versio program works too?

Thanks.

Michelle Keck

[michelle@mortgagens.com](mailto:michelle@mortgagens.com)

302-655-2551



**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/14/2008 : 6:22 PM

Michelle, you have mail!

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**keckpas**  
Mortgage Agent

1159 Posts

Posted - 01/14/2008 : 6:40 PM    

Got it, thanks.

Michelle Keck  
[michelle@mortgagens.com](mailto:michelle@mortgagens.com)  
302-655-2551

**mortgageplanforl**  
Mortgage Agent

79 Posts




Posted - 01/15/2008 : 05:30 AM   

Ohio and PA, pricing and availability?

**PREMIUM** VIP  
**MEMBER**

**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/15/2008 : 05:36 AM    

Dimi, you have mail!

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**sanmateor**  
Mortgage Agent

9 Posts

Posted - 01/15/2008 : 2:15 PM   

Is California still available? Specifically, Alameda, Contra Costa and San Mateo Bay Area (my local market)?

**PREMIUM** VIP  
**MEMBER**

**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/15/2008 : 6:34 PM    

You have mail!...

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**PREMIUM** VIP  
**MEMBER**

**superthor1022**  
Mortgage Agent

2721 Posts

Posted - 01/17/2008 : 06:47 AM    

Unsolicited plug for Stephens business. He knows what he is doing and has a you work the leads, you WILL get business. If you buy them, mail to them, ai don't complain. They are great! Thanks for the help in everything. I really apy back for more when I get through working these!  
-thor

Thor E. Smith  
Wachovia Mortgage  
Bloomington, MN  
952-851-8210

"what got us here, won't get us there."  
-Peter Drucker

Minnesota Mortgage Consultant



**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/17/2008 : 06:52 AM

quote:

*Originally posted by superthor1022*

Unsolicited plug for Stephens business. He knows what he is doing and has a good p  
work the leads, you WILL get business. If you buy them, mail to them, and do nothir  
complain. They are great! Thanks for the help in everything. I really appreciate it. W  
more when I get through working these!  
-thor

Have I told you I love Wachovia recently? LOL Thank you for kind words bro!.

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**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/17/2008 : 7:09 PM

Please check out our LIVE TRANSFERED leads now available via link in profile  
money and feel good about helping good causes at the same time!...

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**jbrinson**  
Processor

565 Posts

Posted - 01/24/2008 : 11:39 AM

Hey Stephen!

My friend Lynne and I purchased 50 leads and I definitely cannot complain at  
what you provided so I am not complaining as you provided me with more th  
just haven't been doing so well with these. My thought is that it may be a cor  
two hours ahead as they are for WA and I am in MN, getting March leads and  
already in the middle of the process (maybe we should have gone to April or  
course lack of my telemarketing skills (I am really trying.) I am not giving up  
hoping for more success. If I can get just one loan, I think I would re-purchas  
different state and further out. Any thoughts?

Jennifer Brinson  
Mortgage Banker



**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/24/2008 : 11:43 AM

You have to call in the evenings when people are home, for you, that may be doesn't matter as much, there is a trade off of people already in process to th up and say they have time to shop...I prefer the less amount of time for them make decisions...Call me!

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**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/26/2008 : 4:33 PM

**REAL ARM leads** offer you the margin, the index, pr expiration dates, subsequent change intervals and change %s, make sure your ARM vendor has that ir don't have what ARM has!..Cheaper is cheaper for a

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**darkstar**  
Lead Supplier

14003 Posts

Posted - 01/27/2008 : 6:12 PM

**We will Live Transfer our ARM leads** for you as well for the smaller shops and single LOs!

- 25 minimum

- \$50 each

**Normal filters, they just ring to you now!**

**ARM leads 08 & 09!**

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**bry7982**  
Mortgage Agent

Posted - 02/04/2008 : 11:44 AM

Please give me a call.

151 Posts



**darkstar**  
Lead Supplier

14003 Posts

Posted - 02/04/2008 : 3:25 PM

Great talking to you Bryan and I look forward to the match, I love challenges

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**Bruce Wayne**  
Mortgage Agent

78 Posts

Posted - 02/10/2008 : 06:12 AM

Hey Stephen i pray all is well with you. i am new to the site and i focus all of I wanted to know if you have a good track record in Ga

Talk to you soon



**darkstar**  
Lead Supplier

14003 Posts

Posted - 02/10/2008 : 06:45 AM

Welcome to the Outpost, GA is only available in the Streamline program, not an email if interested in those and I can send you info!...Thank you for the ki

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**Bruce Wayne**  
Mortgage Agent

78 Posts

Posted - 02/10/2008 : 07:01 AM

I am interested in what you have to offer as far a price and success ratios car little more about your program and how it works?



**darkstar**  
Lead Supplier

14003 Posts

Posted - 02/10/2008 : 07:45 AM

Check out link in my signature and shoot me an email with any other questio

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**bjoshi76**  
Mortgage Agent

110 Posts

Posted - 02/18/2008 : 10:16 PM

are these actual live transfers or are they voice broadcast?



**darkstar**  
Lead Supplier

14003 Posts

Posted - 02/20/2008 : 04:25 AM

quote:

*Originally posted by bjoshi76*

are these actual live transfers or are they voice broadcast?

The ARMs can be either, your choice!

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