



### Broker Outpost Mortgage Forums

- [Main](#) | [Profile](#) | [Active Topics](#) | [My Subscriptions](#) | [Members](#) | [Site Search](#) | [Advanced Search](#) | [FAQ](#) | [Files](#) | [Prequal Dispatch](#) | [Rules](#) | [Upgrade To Premium Membership](#) | [Premium Members Only](#)

You are logged on as **darkstar**

- [All Forums](#)
- [Mortgage Brokers](#)
- [Announcements](#)

- [New Topic](#) [Topic Locker](#)
- [Send Topic to a Friend](#)
- [Printer Friendly](#)

Search for: **ADJUSTABLE RATE MARKETING-ARM leads!**

Related tags: [\[one of kind as always!\]](#)

[Previous Page](#) | [Next Pa](#)

#### Author

#### Topic

#### Pa



**darkstar**  
Lead Supplier

14003 Posts

Posted - 08/31/2007 : 10:12 AM

# 2 FOR 1 SPECIAL EXTENDED THRU WEEKEND

I know I didn't get to everyone today, try me tomorrow!

**ARM leads 08 & 09!**

[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)

Very limited and no prepay issues!...Spanish only also

**6/2 FREE TX LEAD NOW:**

<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>

Posted - 08/31/2007 : 2:38 PM

I'll be working this weekend! Surprise huh... LOL

**ARM leads 08 & 09!**

[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)

Very limited and no prepay issues!...Spanish only also

**6/2 FREE TX LEAD NOW:**

<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>



**darkstar**  
Lead Supplier

14003 Posts

**Banker0679**  
Mortgage Agent

6825 Posts

Posted - 08/31/2007 : 11:51 PM

what's the plan man!



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/01/2007 : 05:00 AM

You mean workwise?...Install gate to fence, mow 3 acres, dig 30 holes for tre and till garden, I just love holidays! LOLLOL

---

**ARM leads 08 & 09!**

**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**

**Very limited and no prepay issues!...Spanish only also**

**6/2 FREE TX LEAD NOW:**

**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**



**brokerintheskye**  
Mortgage Agent

2357 Posts

---

Posted - 09/01/2007 : 5:40 PM   

---




Well it is Labor Day weekend....



**darkstar**  
Lead Supplier

14003 Posts

---

Posted - 09/02/2007 : 12:08 PM    

Tell me about it! LOL

I'm here today, last chance for 2 for 1 since I haven't been able to get to eve demand...

**ARM leads 08 & 09!**  
**www.adjustableratemarketing.com**  
**Very limited and no prepay issues!...Spanish only also**  
**6/2 FREE TX LEAD NOW:**  
**http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI**

**JeanieFoley**  
Mortgage Agent

62 Posts

Posted - 09/03/2007 : 12:31 PM   

My experiences with Adjustable Rate marketing has been an unprofessional o Stephen Ames here. I have been the leery lead buyer & contacted him about

At first he was very courteous & professional & willing to help me. Then when responding to other posts of other lead suppliers he started e-mailing me tryi them. Then to my surprise this morning I signed into another forum & he was bashing free for all with another lead provider. There are claims he will have ; from here if they have anything negative to say, let's see if he will allow me t honest opinion.




I think there is something said about Stephen when he would use bully, Kinde squish the competition. I find his marketing practices & business ethics to be say the least.

We all have been burnt by lead providers...the good & bad should be posted. testimonials.....here is mine.



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/03/2007 : 12:33 PM    

At least you didn't buy anything and I'm sorry for trying to help you now, I ca  
deed goes unpunished, thanks for your testimonial!...

**ARM leads 08 & 09!**

**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**

**Very limited and no prepay issues!...Spanish only also**

**6/2 FREE TX LEAD NOW:**

**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**[jvanpetten](#)**

Mortgage Agent

1718 Posts





Posted - 09/03/2007 : 12:50 PM    

One bad testimonial out of LOTS of good testimonials, do you have a REAL be  
Stephen? He has been nothing but professional. If he is trying to keep you fr  
mistake on a lead provider, then GOOD FOR HIM!!! It is ultimatley your decis  
from, as well as it is mine. I have made a lot of mistakes and spent thousand  
Stephen's leads are good, if you know how to work them and take the guidan  
package you get. I have been buying since May each and every month, closin  
leads.

**[Banker0679](#)**

Mortgage Agent

6825 Posts

Posted - 09/03/2007 : 12:53 PM    

well that's where you went wrong..you shouldnt have tried to meet him.

you probably met his clone.

although, stephen might waste his time playing the bass or taking videos of h  
think he has the best direct mail product.

i have purchased with many lead providers.....and they lie!  
i dont think he was trying to discredit the other lead providers....but i challen

the other providers. when you get 'bad leads' dont go crying back to stephen.

what i mean by BAD LEADS is that the person never had a mortgage, has alr  
4-5months ago, doesnt have an arm, sold the house 1yr ago, ETC.

you should've asked him for 1 lead, and looked at the criteria, and CALL THE  
see for yourself. 99.99% of his leads are like the first one.

concerning his elementary school acts....i think he has socialized too much wi  
customers/future customers that he may forget to act professional.  
he is a person who would rather be your friend than sell you anything.

now stephen...where's my 100 dollars? J/K

i guess i have to start acting professional or some customers may find me on

quote:

---

*Originally posted by JeanieFoley*

My experiences with Adjustable Rate marketing has been an unprofessional one. I m  
Ames here. I have been the leery lead buyer & contacted him about info for his data

At first he was very courteous & professional & willing to help me. Then when I start  
to other posts of other lead suppliers he started e-mailing me trying to discredit ther  
surprise this morning I signed into another forum & he was having a bashing free for  
another lead provider. There are claims he will have anybody banned from here if th  
anything negative to say, let's see if he will allow me to give him an honest opinion.

I think there is something said about Stephen when he would use bully, Kindergarter  
squish the competition. I find his marketing practices & business ethics to be very ch  
the least.

We all have been burnt by lead providers...the good & bad should be posted. He war  
testimonials.....here is mine.

---

**Banker0679**

Mortgage Agent

6825 Posts

Posted - 09/03/2007 : 12:55 PM



i think the secret is that everyone should buy in \*\*\*\*\*a haha.....not going t  
state

quote:

---

*Originally posted by jvanpetten*

One bad testimonial out of LOTS of good testimonials, do you have a REAL beef here Stephen? He has been nothing but professional. If he is trying to keep you from mak on a lead provider, then GOOD FOR HIM!!! It is ultimatley your decision who to buy f as it is mine. I have made a lot of mistakes and spent thousands on bad leads. Stept are good, if you know how to work them and take the guidance offered in the packag have been buying since May each and every month, closing loans from the leads.

---

**taracummins**

Mortgage Agent

1669 Posts

Posted - 09/03/2007 : 12:56 PM



I've been on the Outpost since long before Stephen has been here, and I've seen my interactions with him, both online and over the phone, he has been nothin' oriented and helpful - regardless of whether anyone purchases his leads. He has done several times in the past year. I would be hesitant to buy leads from most leads on what I've seen on BO, however, I did make my first purchase from Stephen, excited to see just how successful his leads are for me.

**Banker0679**

Mortgage Agent

6825 Posts

Posted - 09/03/2007 : 12:57 PM    

---





i think foley is stephen!!!!

he's probably testing loyalty lolol

**jvanpetten**

Mortgage Agent

1718 Posts

Posted - 09/03/2007 : 1:03 PM    

---





[quote]Originally posted by Banker0679

i think the secret is that everyone should buy in \*\*\*\*\*a haha.....not going t state

ALABAMA!!! That is my prime state, just look at the profile, I don't think it is it?

**Banker0679**  
Mortgage Agent

6825 Posts

Posted - 09/03/2007 : 1:04 PM    

---

stephen has secretly been selling his alabama leads to me!

**PREMIUM** VIP  
**MEMBER**

**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/03/2007 : 1:08 PM    

>>>>concerning his elementary school acts...i think he has socialized too m customers/future customers that he may forget to act professional. he is a person who would rather be your friend than sell you anything

Thank you for pointing that out, I'll have to work on my hardass routine LOLC live in the trenches with you and because of that I relate to clients better than providers...I do think it gives me an edge, I can help work the lead after the : all providers can, or will, do that!...

Tara, I'm looking forward to working with you also, it's funny, the first 2 time wouldn't sell, or talked her out of buying them, this time, she insisted :-)...She new and I will always be here for her, and all clients, when they need guidance help!...

And Banker, can't fool you, now you ruined a whole good addition to my thread LOLOL




---

**ARM leads 08 & 09!**  
**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**  
**Very limited and no prepay issues!...Spanish only also**  
**6/2 FREE TX LEAD NOW:**  
**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**[jvanpetten](#)**  
Mortgage Agent

1718 Posts

---

Posted - 09/03/2007 : 1:08 PM    

Then I know you are closing loans too!

**PREMIUM** **VIP**  
**MEMBER**

**[darkstar](#)**  
Lead Supplier

14003 Posts

---

Posted - 09/03/2007 : 1:18 PM    

quote:

---

*Originally posted by jvanpetten*

Then I know you are closing loans too!

---

Always!...I can't live off of [leads](#) alone, I'm married!...LOL

---

**ARM [leads](#) 08 & 09!**  
**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**  
**Very limited and no prepay issues!...Spanish only also**  
**6/2 FREE TX LEAD NOW:**  
**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**[jvanpetten](#)**  
Mortgage Agent

1718 Posts

Posted - 09/03/2007 : 1:30 PM

---

That was for Banker, he said he get Alabama [leads](#) too.....so I know he is c  
already knew you closed loans LOL!!!

quote:

---

*Originally posted by jvanpetten*

Then I know you are closing loans too!

---

**PREMIUM** **VIP**  
**MEMBER**

**[darkstar](#)**  
Lead Supplier

14003 Posts

Posted - 09/03/2007 : 1:32 PM

---

quote:

---

*Originally posted by jvanpetten*

That was for Banker, he said he get Alabama [leads](#) too.....so I know he is closing  
already knew you closed loans LOL!!!

quote:

---

*Originally posted by jvanpetten*

Then I know you are closing loans too!

---

---

DOH! LOL If he is, he's getting them somewhere else the traitor! LOL

**ARM leads 08 & 09!**

**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**

**Very limited and no prepay issues!...Spanish only also**


**6/2 FREE TX LEAD NOW:**

**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**[jvanpetten](#)**

Mortgage Agent

1718 Posts

Posted - 09/03/2007 : 1:34 PM    


He is just trying to make trouble.....back in June you had some AL [leads](#) a someone else, could have been him, but I know I get all there is now, the sm there is!



**[darkstar](#)**

Lead Supplier

14003 Posts

Posted - 09/03/2007 : 1:39 PM    

The other lady is trying to make trouble, we had so many pleasant emails to response to an argument I was having with another lead provider in another nothing to do with her...It won't deter me from trying to help the next person I AMES to, I can't please everyone...

Now if you steal from me, I'm ruthless, the other guy is just beginning to find

**ARM leads 08 & 09!**

**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**

**Very limited and no prepay issues!...Spanish only also**

**6/2 FREE TX LEAD NOW:**

**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**



**[rcossin](#)**

Mortgage Agent

141 Posts

Posted - 09/03/2007 : 2:01 PM  

quote:

*Originally posted by darkstar*

The other lady is trying to make trouble, we had so many pleasant emails too, then I to an argument I was having with another lead provider in another forum, had nothin

her...It won't deter me from trying to help the next person though, although I AMES  
please everyone...

Now if you steal from me, I'm ruthless, the other guy is just beginning to find that o

---

So who's the other guy? or at least what's the post?


---

Rob Cossin  
Columbus, Ohio  
GO BUCKEYES!  
614-361-7029



**darkstar**  
Lead Supplier

14003 Posts

 Posted - 09/03/2007 : 2:21 PM    

---

He's not on here anymore, the thread in question is on another forum, he WA topdawg, rebuttal and delbert...I'm 99% sure he's vezarus also and someone in this thread today, not gonna mention that name until I confirm...

---

**ARM leads 08 & 09!**

**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**

**Very limited and no prepay issues!...Spanish only also**

**6/2 FREE TX LEAD NOW:**

**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**Banker0679**

Mortgage Agent

6825 Posts

Posted - 09/03/2007 : 2:24 PM    

there's only a few ppl who posted here today....

me, jvan, tara, rob, and foley.

Rob and myself are the only guys.....



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/03/2007 : 2:40 PM    

quote:

*Originally posted by Banker0679*

there's only a few ppl who posted here today....

me, jvan, tara, rob, and foley.

Rob and myself are the only guys.....

Funny the things you can find out in the electronic age isn't it!?!?!?...  

---

**ARM leads 08 & 09!**

**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**

**Very limited and no prepay issues!...Spanish only also**

**6/2 FREE TX LEAD NOW:**

**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**



**rcossin**

Posted - 09/03/2007 : 2:41 PM  

Mortgage Agent

141 Posts


I'm new to this posting on forums stuff. I'm trying to keep up! I see Stephen  
99.99% of the threads that I read some of them on different threads posted :  
Not to mention I've seen him on here at any given time of the day or night. N  
you're on multiple forums.  
WOW!! Do you ever sleep. lol

---

Rob Cossin  
Columbus, Ohio  
GO BUCKEYES!  
614-361-7029

**Banker0679**  
Mortgage Agent

6825 Posts

Posted - 09/03/2007 : 2:43 PM    

who is it?

what did they do wrong?

quote:

---

*Originally posted by darkstar*

quote:

---

*Originally posted by Banker0679*

there's only a few ppl who posted here today....

me, jvan, tara, rob, and foley.

Rob and myself are the only guys.....

---

Funny the things you can find out in the electronic age isn't it!?!?!?...

---

**PREMIUM** **VIP**  
**MEMBER**  
**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/03/2007 : 3:05 PM    

quote:

---

*Originally posted by rcossin*

I'm new to this posting on forums stuff. I'm trying to keep up! I see Stephen on i thi  
the threads that I read some of them on different threads posted at the same time. I  
mention I've seen him on here at any given time of the day or night. Now you say yc  
multiple forums.  
WOW!! Do you ever sleep. lol

---

Tell me about it!...I do get my 4hrs a night, no problem!...I'm also a member  
observing forum as well as the other mortgage one...And now these lil bugge  
hooked on handfeeding them all day!

[http://www.seemysunspot.com/solar\\_pics/0902handfeeding4.jpg](http://www.seemysunspot.com/solar_pics/0902handfeeding4.jpg)

**ARM leads 08 & 09!**

**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**

**Very limited and no prepay issues!...Spanish only also**

**6/2 FREE TX LEAD NOW:**

**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**



**rcossin**  
Mortgage Agent

141 Posts

Posted - 09/03/2007 : 3:15 PM

quote:

*Originally posted by darkstar*

quote:

*Originally posted by rcossin*

I'm new to this posting on forums stuff. I'm trying to keep up! I see Stephen ( think 99.99% of the threads that I read some of them on different threads post the same time. Not to mention I've seen him on here at any given time of the night. Now you say you're on multiple forums.  
WOW!! Do you ever sleep. lol

Tell me about it!...I do get my 4hrs a night, no problem!...I'm also a member of a so forum as well as the other mortgage one...And now these lil buggers have me hooked handfeeding them all day!

[http://www.seemysunspot.com/solar\\_pics/0902handfeeding4.jpg](http://www.seemysunspot.com/solar_pics/0902handfeeding4.jpg)

Don't forget playing the Bass and filming hummingbirds :)

Rob Cossin  
Columbus, Ohio  
GO BUCKEYES!  
614-361-7029



**rcossin**  
Mortgage Agent

141 Posts

Posted - 09/03/2007 : 3:17 PM

quote:

*Originally posted by rcossin*

quote:

*Originally posted by darkstar*

quote:

*Originally posted by rcossin*

I'm new to this posting on forums stuff. I'm trying to keep up! I see Stephen on i think 99.99% of the threads that I read some of them on different threads posted at the same time. Not to mention I've seen him on here at any given time of the day or night. Now you say you're on multiple forums.  
WOW!! Do you ever sleep. lol

---

Tell me about it!...I do get my 4hrs a night, no problem!...I'm also a member solar observing forum as well as the other mortgage one...And now these lil b have me hooked on handfeeding them all day!  
[http://www.seemysunspot.com/solar\\_pics/0902handfeeding4.jpg](http://www.seemysunspot.com/solar_pics/0902handfeeding4.jpg)

---

Don't forget playing the Bass and filming hummingbirds :)

---

LMAO... I just checked out the link.

Rob Cossin  
Columbus, Ohio  
GO BUCKEYES!  
614-361-7029



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/03/2007 : 3:18 PM

---

Busy days on the Ames farm!...I'm up at 6 or 7 and go to sleep by 2-3 every a dull moment!...I never leave the property though, no time!...LOL

---

**ARM leads 08 & 09!**  
**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**  
**Very limited and no prepay issues!...Spanish only also**  
**6/2 FREE TX LEAD NOW:**  
**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**Banker0679**  
Mortgage Agent

6825 Posts

Posted - 09/03/2007 : 3:45 PM

---

how's the fishing in KY? what kind of fish?



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/03/2007 : 3:57 PM

---

No time to fish but know it's huge down here but can't tell a striper from a ca  
I only like big fish hunting(tuna, swordfish, marlin, etc.), if it doesn't weigh at weight, I just call it bait or sushi! :-)

---

**ARM leads 08 & 09!**  
**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**  
**Very limited and no prepay issues!...Spanish only also**  
**6/2 FREE TX LEAD NOW:**  
**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**Banker0679**

Mortgage Agent

6825 Posts

Posted - 09/03/2007 : 4:08 PM    

where can you catch striper in KY?

and stephen i mean FISH STRIPERS.....NOT EXOTIC Private EntertainerS!

**Iverson170**

Mortgage Agent

75 Posts

Posted - 09/03/2007 : 6:04 PM  

Hey Darkstar I was just on your [website](#) and it says that your arm [leads](#) start but are those the ones with phone numbers? I remember reading another one and i thought they were \$15 each or something close to that. So how much a like more information about them and whether or not you would advise trying mainly the bay area and the sacramento area or should i just try for one of th states you were talking about. Anyway thanks for your time and if you could [erick@majedadirect.com](mailto:erick@majedadirect.com) or reply back I would greatly appreciate it. Thanks!



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/03/2007 : 6:15 PM    

Erick, you have mail!...If you have the choice, CA should not be at the top of know where you're licensed and I can recommend...

**ARM [leads 08 & 09!](#)**  
**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**  
**Very limited and no prepay issues!...Spanish only also**  
**6/2 FREE TX LEAD NOW:**  
**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/03/2007 : 9:01 PM    

Don't miss out on this testimonial folks!

[http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOPIC\\_ID=16](http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOPIC_ID=16)

**ARM [leads 08 & 09!](#)**  
**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**  
**Very limited and no prepay issues!...Spanish only also**  
**6/2 FREE TX LEAD NOW:**  
**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**dadkins**

Mortgage Agent

5 Posts

Posted - 09/04/2007 : 10:44 AM   

Stephen can you please send me info on your leads, particularly pricing. I we and it stated starts at 2.50 but I would like more info. I am in 30 states. Plea what you have available.



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/04/2007 : 10:47 AM    

Damien, shoot me an email, or respond to the one I just sent you, I can't ser the BO mail system...

[stephen@adjustableratemarketing.com](mailto:stephen@adjustableratemarketing.com)

---

**ARM leads 08 & 09!**

**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**

**Very limited and no prepay issues!...Spanish only also**

**6/2 FREE TX LEAD NOW:**

**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**[lalexander](#)**  
Mortgage Agent

141 Posts

 Posted - 09/04/2007 : 11:59 AM  

---

Stephen,

Thought I would give you an update on my first [leads](#) order. Mailed out the le priority mail. Received 3 calls on my cell this weekend and took 3 applications: one of them has two properties. Called all the rest this morning and left mess machines, 6 there was no answer, 1 wrong number, 1 disconnected number, was busy but would call the end of this week to give me an application. Can't You have my business. Thanks

---

Larry Alexander  
Envision Lending  
[lalexander@envisionlending.com](mailto:lalexander@envisionlending.com)



**[rcossin](#)**  
Mortgage Agent

141 Posts

 Posted - 09/04/2007 : 12:08 PM  

---

quote:

---

*Originally posted by lalexander*

Stephen,

Thought I would give you an update on my first [leads](#) order. Mailed out the letters or priority mail. Received 3 calls on my cell this weekend and took 3 applications, really of them has two properties. Called all the rest this morning and left messages on 18 there was no answer, 1 wrong number, 1 disconnected number, and 1 said he was b call the end of this week to give me an application. Can't beat those odds. You have Thanks

---

Larry, how many [leads](#) did you buy?

---

Rob Cossin  
Columbus, Ohio  
GO BUCKEYES!  
614-361-7029

**[lalexander](#)**  
Mortgage Agent

141 Posts

 Posted - 09/04/2007 : 12:39 PM  

---

Only bought 39 for my 2 states. That is all he had for the time period I reque calls since I posted and 1 new application. The other one filed Chpt 13 last m house.





---

Larry Alexander  
Envision Lending  
[lalexander@envisionlending.com](mailto:lalexander@envisionlending.com)

**[jvanpetten](#)**  
Mortgage Agent

1718 Posts

---

📄 Posted - 09/04/2007 : 12:43 PM    

---



Great results, share how you mailed them. Large envelope or regular, color or priority or regular etc.... Thanks!

**PREMIUM** **VIP**  
**MEMBER**

**[darkstar](#)**  
Lead Supplier

14003 Posts

---

📄 Posted - 09/04/2007 : 12:47 PM    

quote:

---

*Originally posted by lalexander*

Stephen,

Thought I would give you an update on my first [leads](#) order. Mailed out the letters or priority mail. Received 3 calls on my cell this weekend and took 3 applications, really of them has two properties. Called all the rest this morning and left messages on 18 there was no answer, 1 wrong number, 1 disconnected number, and 1 said he was b call the end of this week to give me an application. Can't beat those odds. You have Thanks

---

Nice!...It's one of "those" areas!...The more limited the availability, the greater proven again!...

If I was "as accused", by some, you all would never see those states again as rates blow mine away, LOL...But I'm not, I believe more in giving the same Ic worth more...

---

**ARM [leads 08 & 09!](#)**  
**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**  
**Very limited and no prepay issues!...Spanish only also**  
**6/2 FREE TX LEAD NOW:**  
**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

**[lalexander](#)**  
Mortgage Agent

141 Posts

---

📄 Posted - 09/04/2007 : 2:27 PM  

---

I mailed the letters via Priority mail using the 9x6 envelopes. We bought 40 p \$185.00. Hand wrote each address but made the mistake of putting a return company name on it and not mine. I will handwrite that also next time. I follc instructions that Stephen gave me. FYI the 2 states were Cali and Florida :)

---

Larry Alexander  
Envision Lending  
[lalexander@envisionlending.com](mailto:lalexander@envisionlending.com)



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/04/2007 : 6:24 PM

ARM Leads - First to bring you ARM Leads. We invented ARM Leads!  
Leads were invented at:

[http://www.adjustableratemarketing.com/About\\_Our\\_ARM\\_LE](http://www.adjustableratemarketing.com/About_Our_ARM_LE)

Copy and paste the link ABOVE into you browser!!

**NOBODY has what AdjustableRateMarketing.com**

Our ARM Leads

- Our ARM Leads Never sold more than once!
- Exact ARM Lead Recast Date (choice!)
- State and/or county demographics
- LTV – Choose your LTV based on AVM
- Pre-payment information
- 100k Minimum loan amount
- DNC Scrubbed phone number
- Training, tips and techniques
- Proven scripts
- Largest coverage area of any ARM Lead source, bar none!
- Customized premerged letter with each ARM lead
- Customized premerged postcard with each ARM lead
- Customized premerged mailing label with each ARM lead
  
- SPANISH ONLY ARM leads AVAILABLE! The rest have been pre-screened exclude them!
  
- Proven customer service!
  
- ALWAYS 100% EXCLUSIVE!

\*\*\*\*\*

**A few testimonials from our previous thread I managed to save  
ONES:**

From 7/30/07  
Jonah,

Good luck to you, I know you will be pleased. I am on my third order with ARM application/closing rate on any leads I have ever purchased. Just tonight, I had from leads that I have been pounding for 2 weeks. Sometimes persistence is them. They get a lot of calls and you need to make your message different than everyone else.

=====

This is a good recent one from 7/19/07  
[http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOPIC\\_ID=14](http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOPIC_ID=14)

Ive ordered from Stephen , I dont know, three times myself I think and refer person over to him cause his leads are that good. I rarely recommend anythir will always blame you if they dont have success. Ive spent more money on Si year than what I spent half the year last year just about on advertising.

I gave Stephen a hard time a little this time around on my purchase cause a things happened but he is a class act. Ive never had anyone in the face of on another be so polite and bend over backwards to make the order right. I had

If anyone is on the fence about orderig DONT BE. You can not lose money on youre brain dead or just a terrible salesperson. Ive ordered stuff from other C and not anywhere near satisfied. Ive more than made my investment back m over. I had to give him Kudos on here for all to see. I always tell him, he is ai to do good business. Thanks for everything Stephen and for being so great to with. Your leads rock.

Rez

-----  
THESE LEADS ARE AWESOME! Im hard to please when it comes to leads or ar providers and yet to be this happy. Not even close to this happy...

I got my leads from Stephen and less than 2 hours later got an app! Full app, already got priced with Cwide and point file ready, setting up an appraisal wh back.

Out of the 15 or so I called I only talked to 4, two were kids saying call back, with someone but took my info and chatted with me..gonna follow up of cour:

That means that out of the 3 homeowners I talked to I got 1 app and I have Damn, I regret telling my best bud Id give him some to work..greed is setting Stephen, you were right all along.  
Rez

Later that day:  
Hey, since my last post got another app too! And the people are receptive to details in these leads make it so easy! Two apps and I havnt even sent out or barely scratched the surface. Poor Stephen keeps getting emails from me afte stop bro!

People dont waste your time or money on anything else.

\*\*That was 2 in 3hrs! \*\*  
=====  
4 Apps in 3 days...cha ching!!!  
Andrew Semple  
=====

Hi,  
I have gotten leads from steve and have to say that i never met somone mor upfront like him we had a problem in the first batch and he replaced them en us! with out having to ask for it! and he emailed me within 24 hours a new b p.s. the letters went out on friday and i allready have two deals out of it "Ames" to please  
Ben  
=====

dennis and i both took an application from people pressing 1 to speak with us option man and i tell you what it left 41 messages for me in 5 mins. better th hours bro. i had 41 live answers so i am going to start calling them. the 1st p back hung up on me but oh well.

=====  
I bought a batch of 22 ARMs and turned 3 into deals, one refinancing their AF adjusting and buying a new house (so 4 deals).  
Justin Kaatz

=====  
Originally posted by Banker0679

...if you're going to spend \$800.....i would definitely spend it on Darkstar.

-----  
Originally posted by dollar

You know how you just have a feel about a guy?

I never have bought a thing from Darkstar, nor have I taken flying lessons from my brother in law.

But I like the customer service he exhibits here. the manner in which he appears through, and the way he seems to solve problems in an equitable fashion, especially might have screwed up.

dollar

-----

Thank you guys, I really think it has a lot to do with coming from an LO's perspective practice what I preach daily...I can so easily place myself back on the other end of calling lead companies, it was only a year and a half ago, and always try to guess what to expect if I was again, which I know could happen as there are no guarantees

>>>>nor have I taken flying lessons from him.

This is another reason I have to do straight business, I can't afford bad karma about who I screwed instead of if the shiny side is still up inside of a cloud!...

-----

They are going great. I have only had time to call 9 or 10 of them and I have 7-18-07 - from follow up email I sent...Waiting for client to post...

-----

I'll definitely continue to order leads from you since I did land four deals out of the leads are exactly what I have been looking for. 7-18-07...Waiting for client to post...

-----

THANK YOU VERY MUCH STEPHEN!!!

I got to admit that you providing the best customer service I have ever had ( Ritz Carlton) :)) 7-17-07...Waiting for client to post...

-----  
We received about 70 leads for NJ, memorial day, we closed one for \$3800, s  
return on investment. \$750 for \$3800 return. - 7-4-07, If I remember right, c  
call them and still got one!...Waiting for client to post...  
-----

Email me at  
[stephen@adjustableratemarketing.com](mailto:stephen@adjustableratemarketing.com)  
for samples and add'l info!

Blue skies,  
Stephen Ames  
[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com) 270-358-8634 (Open M-Sa till 8pmEST)  
100% accurate ARM LEADS! \* Email me for info and samples!



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/04/2007 : 6:35 PM

ARM Leads - First to bring you ARM Leads. We invented ARM Leads!  
Leads were invented at:  
[http://www.adjustableratemarketing.com/About\\_Our\\_ARM\\_LE](http://www.adjustableratemarketing.com/About_Our_ARM_LE)

Copy and paste the link ABOVE into you browser!!

**NOBODY has what AdjustableRateMarketing.com**

- Our ARM Leads
- Our ARM Leads Never sold more than once!
  - Exact ARM Lead Recast Date (choice!)
  - State and/or county demographics
  - LTV – Choose your LTV based on AVM
  - Pre-payment information
  - 100k Minimum loan amount
  - DNC Scrubbed phone number
  - Training, tips and techniques
  - Proven scripts
  - Largest coverage area of any ARM Lead source, bar none!
  - Customized premerged letter with each ARM lead
  - Customized premerged postcard with each ARM lead
  - Customized premerged mailing label with each ARM lead
  
  - SPANISH ONLY ARM leads AVAILABLE! The rest have been pre-scre  
exclude them!
  
  - Proven customer service!
  
  - ALWAYS 100% EXCLUSIVE!

\*\*\*\*\*

## A few testimonials from our previous thread I managed to save! ONES:

From 7/30/07

Jonah,

Good luck to you, I know you will be pleased. I am on my third order with AR application/closing rate on any leads I have ever purchased. Just tonight, I had a call from leads that I have been pounding for 2 weeks. Sometimes persistence is the key. They get a lot of calls and you need to make your message different and convincing to everyone else.

=====

This is a good recent one from 7/19/07

[http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOPIC\\_ID=14](http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOPIC_ID=14)

I've ordered from Stephen, I don't know, three times myself I think and refer other people over to him cause his leads are that good. I rarely recommend anything else will always blame you if they don't have success. I've spent more money on Stephen this year than what I spent half the year last year just about on advertising.

I gave Stephen a hard time a little this time around on my purchase cause a lot of things happened but he is a class act. I've never had anyone in the face of another be so polite and bend over backwards to make the order right. I had

If anyone is on the fence about ordering DONT BE. You can not lose money on Stephen if youre brain dead or just a terrible salesperson. I've ordered stuff from other companies and not anywhere near satisfied. I've more than made my investment back on Stephen. I had to give him Kudos on here for all to see. I always tell him, he is all about to do good business. Thanks for everything Stephen and for being so great to work with. Your leads rock.

Rez

-----

THESE LEADS ARE AWESOME! I'm hard to please when it comes to leads or appraisers and yet to be this happy. Not even close to this happy...

I got my leads from Stephen and less than 2 hours later got an app! Full app, already got priced with Cwide and point file ready, setting up an appraisal with him back.

Out of the 15 or so I called I only talked to 4, two were kids saying call back, one was with someone but took my info and chatted with me..gonna follow up of course.

That means that out of the 3 homeowners I talked to I got 1 app and I have a damn, I regret telling my best bud I'd give him some to work..greed is setting in. Stephen, you were right all along.

Rez

Later that day:

Hey, since my last post got another app too! And the people are receptive to details in these leads make it so easy! Two apps and I haven't even sent out or barely scratched the surface. Poor Stephen keeps getting emails from me after

stop bro!

People dont waste your time or money on anything else.

\*\*That was 2 in 3hrs!\*\*

=====  
4 Apps in 3 days...cha ching!!!

Andrew Semple

=====  
Hi,

I have gotten leads from steve and have to say that i never met somone mor upfront like him we had a problem in the first batch and he replaced them en us! with out having to ask for it! and he emailed me within 24 hours a new ba p.s. the letters went out on friday and i allready have two deals out of it "Ames" to please

Ben

=====  
dennis and i both took an application from people pressing 1 to speak with us option man and i tell you what it left 41 messages for me in 5 mins. better th hours bro. i had 41 live answers so i am going to start calling them. the 1st p back hung up on me but oh well.

=====  
I bought a batch of 22 ARMs and turned 3 into deals, one refinancing their AF adjusting and buying a new house (so 4 deals).

Justin Kaatz

=====  
Originally posted by Banker0679

...if you're going to spend \$800....i would definitely spend it on Darkstar.

-----  
Originally posted by dollar

You know how you just have a feel about a guy?

I never have bought a thing from Darkstar, nor have I taken flying lessons fr my brother in law.

But I like the customer service he exhibits here. the manner in which he appe through, and the way he seems to solve problems in an equitable fashion, esj might have screwed up.

dollar

-----  
Thank you guys, I really think it has a lot to do with coming from an LO's per practice what I preach daily...I can so easily place myself back on the other e calling lead companies, it was only a year and a half ago, and always try to g expect if I was again, which I know could happen as there are no guarantees

>>>>nor have I taken flying lessons from him.

This is another reason I have to do straight business, I can't afford bad kharn about who I screwed instead of if the shiny side is still up inside of a cloud!...

-----

They are going great. I have only had time to call 9 or 10 of them and I have 7-18-07 - from follow up email I sent...Waiting for client to post...

-----

I'll definitely continue to order leads from you since I did land four deals out c leads are exactly what I have been looking for. 7-18-07...Waiting for client to

-----

THANK YOU VERY MUCH STEPHEN!!!

I got to admit that you providing the best customer service I have ever had ( Ritz Carlton) :) 7-17-07...Waiting for client to post...

-----

We received about 70 leads for NJ, memorial day, we closed one for \$3800, s return on investment. \$750 for \$3800 return. - 7-4-07, If I remember right, c call them and still got one!...Waiting for client to post...

-----

Email me at  
[stephen@adjustableratemarketing.com](mailto:stephen@adjustableratemarketing.com)  
for samples and add'l info!

Blue skies,  
Stephen Ames  
[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com) 270-358-8634 (Open M-Sa till 8pmEST)  
100% accurate ARM LEADS! \* Email me for info and samples!



**rcossin**  
Mortgage Agent

141 Posts

Posted - 09/04/2007 : 7:03 PM

quote:

*Originally posted by lalexander*

I mailed the letters via Priority mail using the 9x6 envelopes. We bought 40 prepaid Hand wrote each address but made the mistake of putting a return sticker with the c on it and not mine. I will handwrite that also next time. I followed the instructions th gave me. FYI the 2 states were Cali and Florida :)

I noticed no mention of calling. Where these DNC letter?

Rob Cossin  
Columbus, Ohio  
GO BUCKEYES!  
614-361-7029



**darkstar**  
Lead Supplier

14003 Posts

Posted - 09/04/2007 : 7:19 PM

quote:

*Originally posted by rrossin*

quote:

*Originally posted by lalexander*

I mailed the letters via Priority mail using the 9x6 envelopes. We bought 40 p  
for \$185.00. Hand wrote each address but made the mistake of putting a retu  
sticker with the company name on it and not mine. I will handwrite that also r  
time. I followed the instructions that Stephen gave me. FYI the 2 states were  
and Florida :)

I noticed no mention of calling. Where these DNC letter?

They had phone numbers too!...

**ARM leads 08 & 09!**  
**[www.adjustableratemarketing.com](http://www.adjustableratemarketing.com)**  
**Very limited and no prepay issues!...Spanish only also**  
**6/2 FREE TX LEAD NOW:**  
**<http://www.brokeroutpost.com/loans/brokers/forum/topic.asp?TOI>**

Page: 8 of 20

Topic

[Previous Page](#) | [Next Page](#)

- [New Topic](#) Topic Locked
- [Send Topic to a Friend](#)
- [Printer Friendly](#)

Jump To:



[Advertising Information](#)

© 2007 Broker Outpost LLC, All Rights Reserved.

This page was generated in 0.86 seconds.

[Snitz Forums 200](#)